

## *What is Project Registration?*

Proxim Wireless is introducing Project Registration for projects with revenue potential of \$10,000. Partners will receive 5% instant rebate on equipment purchase, if approved.

## *Who is eligible for Project Registration?*

Only Proxim authorized Wireless, Gold and Platinum resellers are eligible for Project Registration. DMRs and Distributors are not eligible for Project Registration. Valid only in North America.

## *Is the Project Registration rebate stackable?*

Project Registration is only stackable with the Gold and Platinum Instant Rebates.

Project Registration is not stackable with the GEM discount, or any other quarterly promotions, unless stated otherwise in the promotion.

50K Bonus is stackable with Instant Rebates and Project Registration, however will be provided only at the back-end, after POS verification.

## *What is the process for Project Registration?*

1. Partners will fill out a Project Registration (PR) form available on the partner extranet only.
2. A unique PR ID will be assigned to the approved project and will be provided to RSM/ISR, Distribution Sales and Preferred Distributor as stated on the PR form by the VAR.

## *Are there any restrictions on the number or type of projects for Project Registration?*

There is no restriction on the number of projects that can be registered by one VAR in one quarter. Similarly there is no restriction on the type of project. However, Proxim reserves the right to not register any VAR for certain projects (as determined by the RSM) e.g., RFPs or Govt bids.